



## THE INTERNATIONAL GROUP, INC.

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Dear Valued Customer

February 1, 2018

**Important Note: Please pass on to Procurement or other relevant individuals**

### **Subject: Product Discontinuation of IGI 1343A**

IGI has completed an evaluation of our vast product offerings. Based on this evaluation, we have identified a limited number of products which will no longer be produced and as such are notifying you of the discontinuation.

In order to facilitate the supply of alternate wax products to meet your needs, IGI is providing you with recommendation of replacement products that are available from within our existing product line. IGI has the broadest wax product line available in the market, and have an alternate recommendation based on an understanding of your end application. In this particular instance the raw material will remain the same.

### **IGI 1343A will be replaced by IGI 1239A**

A copy of the IGI 1239A Technical Information Sheet is attached. The SDS would remain the same.

The product offering of 1343A will remain intact until March 30, 2018 at which time production will cease. 1239A will be readily available in the form you currently purchase.

We appreciate your understanding in this process. The discontinuation of these products is necessary to streamline our production and to ensure the ongoing viability and sustainability as a long term supplier to our customer base.

If you have any questions, or require assistance with this topic, please contact your IGI Territory Manager, or Technical Service Manager who will assist you.